

# Renewable Energy Procurement Workshop

Co-sponsored by Sustainable Jersey™ and the Atlantic County Utilities Authority

Located at: Atlantic County Utilities Authority Howard F. Haneman Environmental Park - 6700 Delilah Road, Egg Harbor Township, NJ 08234 - Recycling Center Conference Room

Date: March 10, 2011

Time: 9:00 AM to 12:00 P.M.



## Workshop Agenda

Time 8:30 A.M. to 9:00 A.M.

***Registration and Sign In***

Time 9:00 A.M. to 9:15 A.M.

***Introduction- Opening remarks***

Rick Dovey, President, ACUA

### ***Overview***

Randy Solomon, Co-Director

Institute for Sustainability Planning & Governance  
MLUC@TCNJ (Sustainable Jersey Program)

Time 9:15 A.M. to 10:00 A.M.

***PPAs/ESIPs/ESCOs Overview***

Gordon Ball, Deputy Director, New Jersey Department of Community Affairs

Topics to Discuss:

- Power Purchase Agreements (PPA)
- Energy Savings Improvement Programs (ESIP)
- Energy Services Company (ESCO)

Time 10:00 A.M. to 10:55 A.M.

***Panel Discussion: Financing Renewable Energy***

Katie Vesev, Comptroller/Director of R&D, ACUA – Renewable Energy Procurement at ACUA

Douglas Bacher, Managing Director, Northwest Financial Group, LLC- **Bonding Overview**

James Rice, CEO, Nautilus Solar, **Financing through PPAs**

Time 10:55 A.M. to 11:05 A.M. - ***Networking Break***

Time 11:05 A.M. to 12:00 P.M.

***Panel Discussion: Financing Energy Efficiency***

Robert Chilton, Executive Vice President, Gable Associates – **Examples, Obstacles, and Opportunities for Performance Contracting (Randy to Call)**

Roger Klemish – **Associate Vice President, TRC – State Subsidies for Efficiency**

Paul Ceppi, Business Development Officer, New Jersey Economic Development Authority, **Business Development in NJ – NJ EDA Programs Available for NJ**